



*For I was hungry and you  
gave me something to eat,*

*I was thirsty and you  
gave me something to drink, I was  
a stranger and you invited me in,  
I needed clothes and you clothed  
me, I was sick and you looked after me,*



*I was in prison and you  
came to visit me.' Then  
the righteous will  
answer him, 'Lord,  
when did we see you  
hungry and feed you, or  
thirsty and give you  
something to drink?*

*When did we see you a stranger and  
invite you in, or needing clothes and  
clothe you? When did we see you sick or  
in prison and go to visit you?' The King  
will reply, 'I tell you the truth, whatever  
you did for one of the least of these brothers  
of mine, you did for me.'*

*Matthew 25: 35-45*



## ECUMENICAL SOCIAL MINISTRIES ANNUAL REPORT 2007

In response to the Gospel, Ecumenical Social Ministries (ESM) promotes self-sufficiency and restores dignity by providing food, medicine, housing, job placement, educational programs, and spiritual encouragement.

## DEAR FRIENDS, VOLUNTEERS, AND DONORS OF ESM:

The 2006-07 fiscal year was a year of great accomplishment for ESM. The generous gifts of our supporters including our eight founding churches, other area churches, individuals, foundations and area businesses enabled staff and volunteers to provide services to over **17,000** individuals in crisis. Our cost per client was approximately \$60. ESM stretches its resources to assist as many people in need as possible. Thank you for your faithful dedication to our mission.

### **First-Ever Strategic Plan Developed**

A major accomplishment this year was the development of ESM's first strategic plan to map a future vision and direction for the organization. This was a year long process with board, staff, and volunteers participating.

The first goal in the planning process was to examine the mission statement to see if it reflected what ESM is today and what we want to achieve in the future. The outcome of this planning process produced the following revised mission statement:

*In response to the Gospel, ESM promotes self-sufficiency and restores dignity by providing food, medicine, housing, job placement, educational programs and spiritual encouragement.*

The key words in this revision are promotes self-sufficiency. Education will form an important part of assisting clients to be self-sufficient. With this in mind, ESM has re-evaluated all programs and services. One example of assisting with self-sufficiency is providing financial literacy classes to clients needing assistance with rent or their utility bill. Clients are taught the basics of budgeting, financial priorities and savings.

### **Program Growth Goals**

Over the years, ESM has served an increased number of clients annually. Because of the forecast for our economy, ESM anticipates an increased number of clients for the 2007-08 fiscal year. Based on past history, ESM projects annual growth in clients served of 7% over the next three years. Because revenue has been flat for the past few years, ESM must raise more funds each year to meet the demand for services. An analysis of current funding determined that new money must be raised to support the demand for programs and services. The organization has approved a special event to be held close to year-end. We look forward to sharing more information with you this year.

### **Capital Improvements**

ESM received funding from the El Pomar Foundation to perform a much-needed "face lift." New carpeting has been installed to replace the old, dirty, and torn carpet, and new paint has brightened up the interior space. We also re-configured the use of the building to make it much more useable and efficient.

### **Thank You Volunteers!**

I would be remiss if I did not acknowledge the impact volunteers have in serving our clients. ESM staff could not serve the number of clients who come to us each day without our dedicated volunteers. Over 100 volunteers come weekly to work hand in hand with staff to serve God's children. If you meet someone who volunteers for ESM, please thank them. They are helping to improve the quality of life for people in need in our community.

*"Suppose a brother or sister is without clothes and daily food. If one of you says to him, 'Go, I wish you well; keep warm and well fed,' but does nothing about his physical needs, what good is it?"*

— James 2:15-16

Because of your support, we do not tell our brothers and sisters to "go"— instead we tell them to "come," and ESM will help you.

Yours in Christ,



Carolyn McDole  
Executive Director



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assistance with obtaining job-related uniforms, shoes, and equipment.

Volunteers also assist in staffing the food pantry and carry out such duties as sorting, shelving, bagging and distributing food.

Volunteers form a key part of ESM's continuous improvement efforts through the Volunteer Service Committee. This leadership group provides feedback to staff on areas for improvement, suggestions to improve operational issues, and input into strategic planning efforts for the organization from a volunteer perspective.

### Collaborations and Community Involvement

ESM works closely with other agencies in Colorado Springs to meet the emergency needs faced by clients. ESM has a long-standing arrangement with the community-based Pikes Peak Community Action Agency to avoid duplication of services for many clients. ESM also has informal collaborative agreements with other agencies, including Northern Churches Care, Westside Cares, and Tri-Lakes Cares. Staff and volunteers work closely with counterparts at these agencies to provide the most comprehensive level of help possible.

ESM provides critical emergency services for the most impoverished members of the Colorado Springs community. Through the broad array of help offered, ESM maximizes every opportunity to make an impact on people's lives in the most caring, compassionate, and effective manner possible.



## ECUMENICAL SOCIAL MINISTRIES BOARD OF DIRECTORS, 2007

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## FINANCIAL REPORT - FISCAL YEAR 2007

### ESM Finance Committee Members, 2007

Chuck Baggs, First United Methodist Church

Tad Goodenbour, First Lutheran Church

Moe Graham, First Baptist Church

Terry Lilly, Grace and St. Stephen's Episcopal Church

### Revenue

Founding/Other Churches	\$236,737
Organizations and Church Groups	\$5,349
Individuals and Estates	\$688,140
Grants	\$325,584
Investment Earnings, net	\$17,301
In-Kind Donations*	\$860,387
Other Income	\$1,447

**Total Revenue** \$2,134,945

### Expense

#### Program Services:

Direct Services (includes Food Pantry)	\$845,285
Housing	\$605,860
Jobs	\$223,117
Subtotal	\$1,674,262






#### Administrative Services:

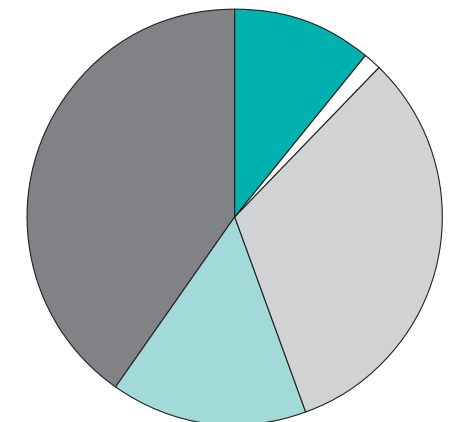
\$200,393

**Total Expense** \$1,874,655





Surplus \$260,290

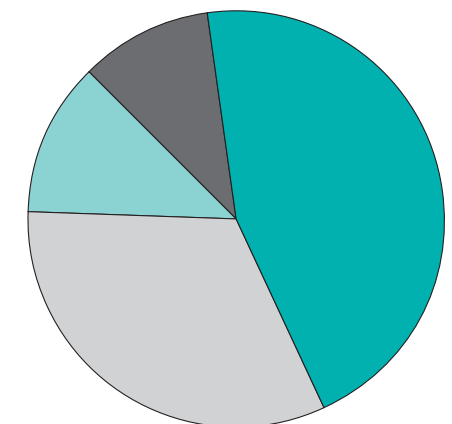
### Revenue

Founding/Other Churches	11.1%	
Organizations and Church Groups, Investment Earnings (net) and Other	1.2%	
Individuals and Estates	32.2%	
Grants	15.3%	
In-Kind Donations*	40.3%	



### Expenses

Direct Services (including food pantry)	45.1%	
Housing	32.3%	
Jobs	11.9%	
Administrative	10.7%	



\* In-Kind Donations include volunteer labor hours and direct donations of food, clothing, and other necessities.

Ask and it will be given to you; seek and you will find; knock and the door will be opened to you. For everyone who asks receives; he who seeks finds; and to him who knocks, the door will be opened.

Matthew 7:7-8

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ESM thanks the following generous and faithful donors for their continued support.

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## ABOUT ESM

### Organizational Goals

- To provide assistance to those facing emergency situations
- To connect those in need to services available to them throughout the community
- To provide services which will enhance individual self-sufficiency
- To provide a place where individuals can talk openly about their daily struggles to another caring individual

### Organizational History

Founded in 1982 by eight large downtown "First" churches, **Ecumenical Social Ministries** was created as a collaborative Christian organization serving the emergency assistance needs of the low-income and homeless. ESM provides more than **18,000 services** to approximately **17,000 individuals** each year. These services are valued in excess of \$740,000 annually. Our mission is accomplished with a staff of sixteen and approximately 130 volunteers, which keeps overhead costs at 10% of the annual budget.

#### Founding Churches:

- First Baptist
- First Christian
- First Congregational
- First Lutheran
- First Presbyterian
- First United Methodist
- Grace and St. Stephens Episcopal
- St. Mary's Catholic Cathedral

### Programs

As the largest service provider of its kind in Colorado Springs, ESM provides for emergency needs, crisis stabilization, and strategies for longer-term economic independence. Services are delivered through these major programs:

- Direct Services: clothing, medications, transportation assistance, and other short-term services
- Housing: rent and utility assistance, housing location, and budget counseling



- Jobs: job referrals, transportation, uniforms, tools, identification card assistance, skills assessment, resume preparation, computer skills training
- Food Pantry: emergency food assistance and holiday food baskets

- Mental Health: on-site behavioral health counseling and prescription medications

### Volunteers

Without the incredible dedication, passion, and commitment of faithful volunteers, ESM would not be able to fulfill its mission.

In the Direct Services program, volunteers perform client intake at the front desk area, act as counselors to those in crisis situations, assess a client's personal circumstances to determine eligibility for services, and then deliver those services through the provision of food, clothing, transportation vouchers, and prescription medication vouchers.

Housing Program volunteers keep appointments with clients for housing rental and utilities assistance and receive considerable training and mentoring in order to gain knowledge of complex funding regulations and policies.



Volunteers in the Jobs Program also work one-on-one with clients to assist with identification cards required for employment, direct clients to job leads, help with transportation to jobs through bus vouchers and provide

*continued next page*



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Ecumenical Social Ministries  
201 N. Weber St. • Colorado Springs, CO 80903 • (719) 228-6781  
[www.ecusocmin.org](http://www.ecusocmin.org)

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